



## **Part 2 – Sanitation Solutions**

# 2.3 Funding Urban Sanitation

**Inclusive urban sanitation – Capacity development for consultants** 

# **Learning goals**





Identify what and who needs funding



Explain why a government should invest in non-sewered sanitation



List different sources of finance and describe how they can be combined to share costs between customers and government





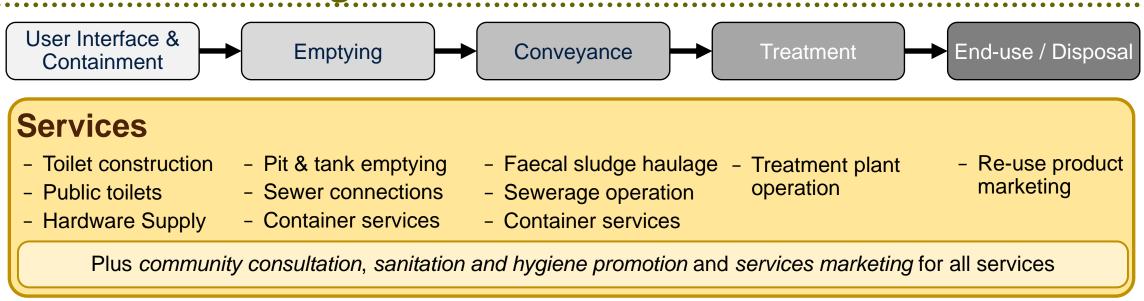
## **Funding**

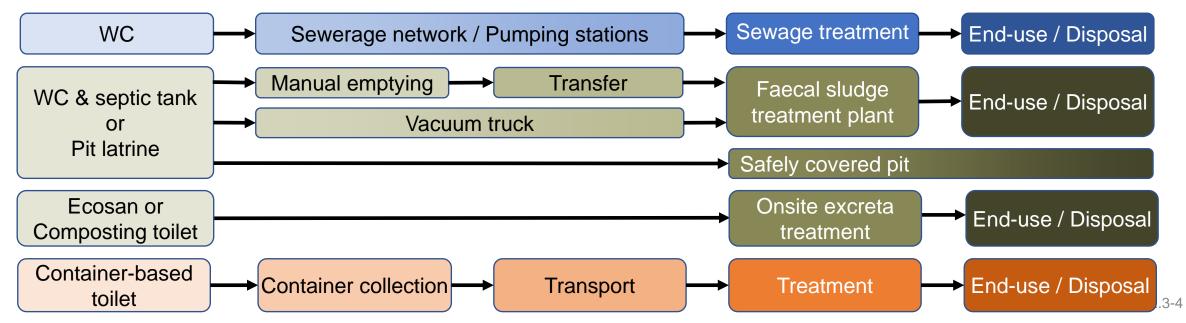
- What and who needs funding
- Why non-sewered options need funding
- How to close the funding gap
- Possible mixes of funding

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# What needs funding?

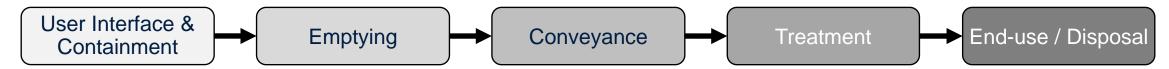






# What needs funding?





#### Services

- Public toilets

- Toilet construction
- Pit & tank emptying - Sewer connections
- Faecal sludge haulage -- Sewerage operation
  - Treatment plant operation
- Re-use product marketing

- Hardware Supply
- Container services
- Container services

Plus community consultation, sanitation and hygiene promotion and services marketing for all services

## Service providers

- Households

- Manual emptiers
- Truck operators

- Local Government
- Independent operators

Masons

- Suppliers

- Truck operators
- Utilities (sewers)
- Independent operators

- Utilities

- NGOs

- Utilities

- Utilities (sewers) - Container services
- Container services

- Farmers etc.

- Infrastructure and equipment
- Operating costs and working capital
- Capacity building and technical assistance

# **Funding needs**

## How to fund it?



User Interface & End-use / Disposal Conveyance **Emptying Treatment** Containment

#### Services

- Toilet construction
- Public toilets
- Hardware Supply
- Pit & tank emptying
- Sewer connections
- Container services
- Faecal sludge haulage -Treatment plant operation
- Sewerage operation
- Container services

 Re-use product marketing

Plus community consultation, sanitation and hygiene promotion and services marketing for all services

#### **Individual Services**

Provided to individual users... but with public benefits

- User payments
- Subsidies to ensure:
  - Full coverage
  - Integration with service chain

#### **Shared Services**

Provided at community/public level

- Taxes and tariffs
  - Must be dependable and ring-fenced
- Grants
  - From government or international agencies
- Revenues from re-use products
  - Based on realistic market assessments





Public expenditure on sanitation is often used mostly for sewerage systems.

- Should more public funding be used for non-sewered sanitation?
- Why or why not?

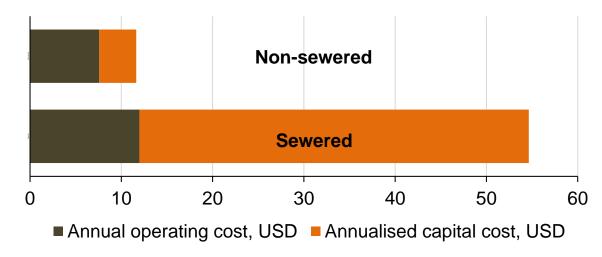


# Spending public funds on sanitation



Non-sewered sanitation is often more **cost-effective** than sewered

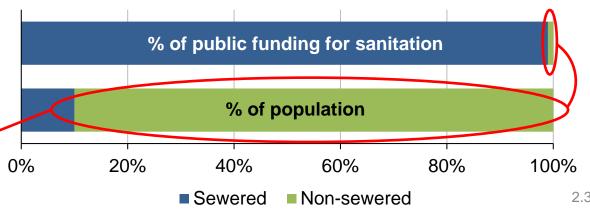
#### **Annualised costs, Dakar, 2012**



2. Equity: poor people are less able to pay, but often cover all costs, while sewer users are subsidised

> 1,000 times *less* per person for nonsewered sanitation!

#### Sanitation funding, Dar es Salaam, 2012





#### **Costs** Revenue

Operation & maintenance costs

User fees, tariffs

Funding gap

Capital costs

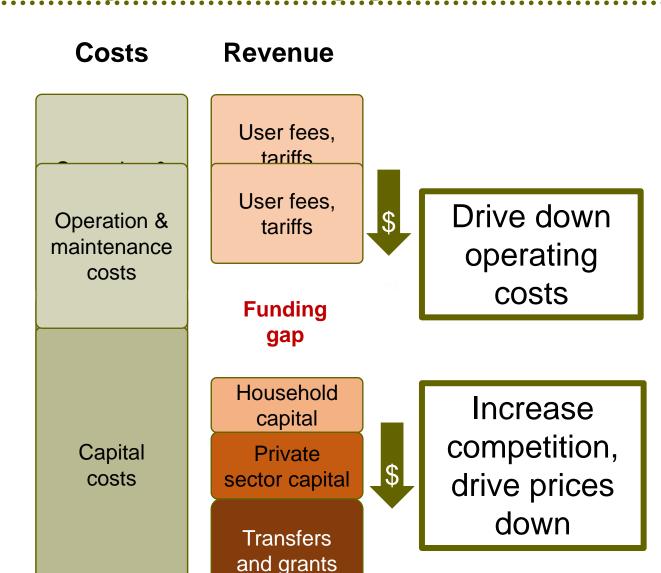
Household capital

Private sector capital

Transfers and grants

- Different breakdowns for sewered and non-sewered sanitation
- Failure to meet maintenance costs can destroy capital assets





## (1) Cost-reduction options

#### **Technical interventions**

- Improved technology
- Newer equipment (e.g. tankers)
- Improved procedures (e.g. scheduled desludging)
- Upgrade technical and business skills

#### **Market interventions**

- One-stop shop for toilets
- Advance market commitments

#### etc...



#### Costs

#### Revenue

Operation & maintenance costs

User fees, tariffs

Funding gap

Capital costs

Household capital

Private sector capital

Transfers and grants

## (2) Microfinance, supplier credit

- Increases customer ability to pay
- May not be affordable by poorest people
- Tailored sanitation loans often more suitable
- Include major costs in regular service tariff
- Mobile platform can reduce administration costs
- But subsidies also usually needed



Costs

Revenue

Operation & maintenance costs

User fees, tariffs

**Subsidies** 

Funding gap

Capital costs

Household capital

Private sector capital

Transfers and grants

## (3) Subsidy options

### Targeting

- minimum service level
- area
- poverty indicators

#### Source of subsidies

- cross-subsidy
- sanitation levy and taxes
- grants and conditional cash transfers
- sale of treated sludge products
- phased/regular payments to increase affordability



#### **Costs** Revenue

Operation & maintenance costs

Capital costs

User fees, tariffs

**Subsidies** 

Repayable finance

Household capital

Private sector capital

Transfers and grants

## (4) Repayable finance

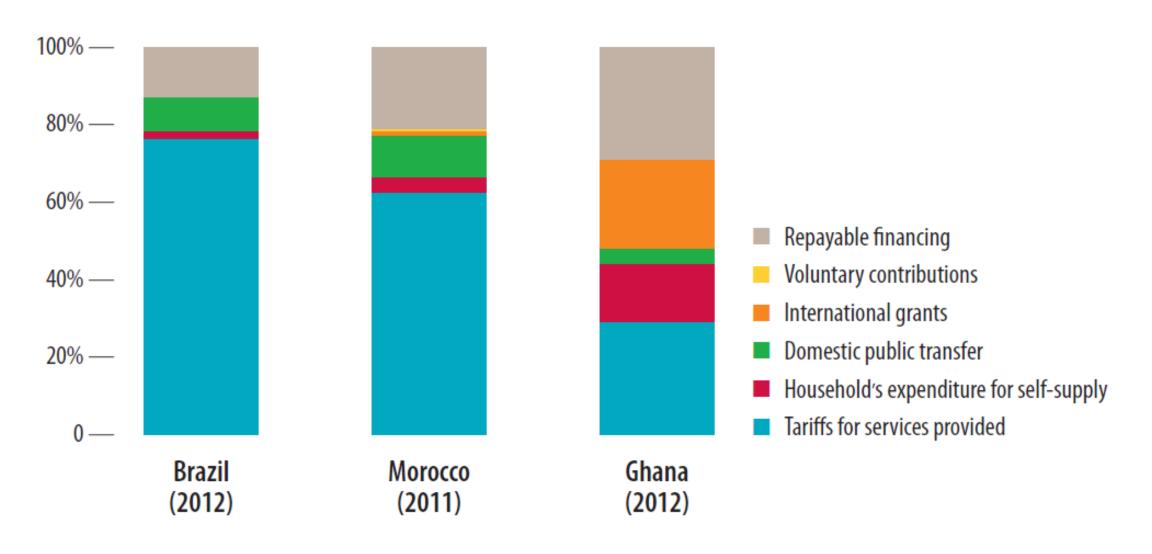
- Credit
  - soft and commercial loans

# Facilitation with financial institutions

- introductions
- guarantee funds
- revolving funds
- results-based financing
- blended finance

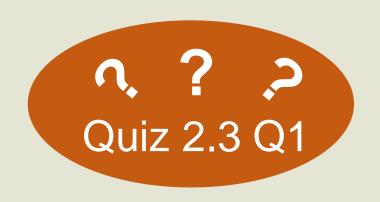
# Sanitation funding mix: Some examples





## Quiz 2.3: Question 1





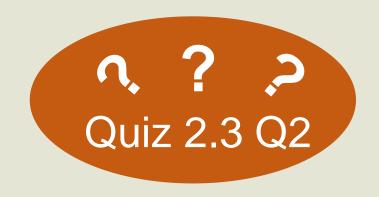
For each of the following investments [a to e], which of these would typically invest?

- (1) users, (2) public funding, (3) project funding, (4) private sector, or (5) other:
- a) toilet construction
- b) community consultation
- c) sanitation and hygiene promotion
- d) marketing of the new services
- e) capital costs of equipment



## Quiz 2.3: Question 2





# Some ways to close the funding gap are to:

- a) Find ways to reduce capital and operating costs
- b) Develop funding mechanisms that facilitate customers to pay for services
- c) Avoid subsidies because they establish a precedent that might not be followed
- d) Use loans (repayable finance)

There may be more than one answer.



# **Summary – Financial frameworks**



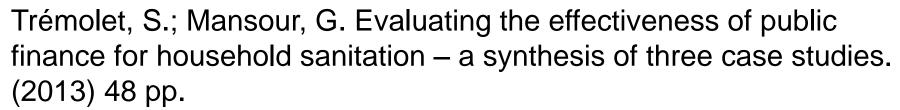
- Fund not only infrastructure but also service providers and marketing
- Fund non-sewered sanitation because it:
  - is cost-effective in many circumstances
  - contributes to equity in service provision
  - is flexible and adaptable
- Close the funding gap by:
  - cost reduction and microfinance
  - subsidies and repayable finance
- Use a mix of options
- Have a finance specialist in your team



# Further reading







https://assets.publishing.service.gov.uk/media/57a08a55ed915d622c0006a 1/Sanitationpublicfinancingsynthesisreport\_1.pdf



Pories, L.; Fonseca, C.; Delmon, V. Mobilising finance for WASH: getting the foundation right. (2019) 37 pp.

https://www.ircwash.org/sites/default/files/mobilising\_finance\_for\_wash\_web.pdf



CWIS costing and planning tool (beta version)

http://cwiscostingtool.com