Eawag Überlandstrasse 133 8600 Dübendorf Switzerland Phone +41 (0)58 765 53 61 Fax +41 (0)58 765 53 75 info@eawag.ch www.eawag.ch



Eawag Seminar Invitation

Venture Capital meets water – pushing innovative approaches to tackle global water-related challenges

Speaker	Dr. Helge Daebel, Water Emerald Technology Ventures, Toronto, Canada
When	October 1, 16.00 – 17.00
	Online via Zoom, contact <u>seminars@eawag.ch</u> for access details.
Abstract	Technology-based solutions for the water sector are of growing demand. Strong macro drivers like
	population & economic growth, urbanization and climate change require resilient, adaptive and resource efficient approaches (market pull) while new technical developments push the boundaries of
	what is possible (technology push). This leads to different forms and avenues of innovation, some-
	times driven by research entities, sometimes by water utility, by larger companies, by small or mid-
	sized ones and sometimes venture capital gets involved as well. Emerald has a 20-year history of in-
	vesting in this environment including successful "exits", i.e. trade sales of innovative companies.
	In this talk, I will discuss the role of venture capital in the global water tech space by explaining incen-
	tives for venture capital, how this can be beneficial to the water sector and where the limitations are. I
	will refer to typical market entry barriers for innovative solution and highlight the growing trend of water
	tech accelerator programs. Finally, I will share some journey details of one of our success stories – Optimatics, an Australian company offering a software service for decision support for optimal water &
	sewer network planning (acquired by SUEZ in 2018).