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EDUCATION

2004 Titular professor for Social- and Environmental Psychology at the University of Zurich.

1998 Postdoctoral thesis and qualification as university professor in psychology at the University of Zurich.

1990 Doctorate in psychology, Dr. phil. I, University of Zurich.

1986 Lizentiat (Master's Degree) in psychology with thesis in social psychology, University of Zurich.

1980 Diploma (Master's Degree) in zoology with thesis in ethology, University of Zurich.

PROFESSIONAL EXPERIENCE

Eawag, Swiss Federal Institute of Aquatic Science & Technology, Environmental Social Sciences (ESS), senior researcher and group leader, Environmental and Health Psychology (2012-present)

Eawag, Swiss Federal Institute of Aquatic Science & Technology, Simulation, Integrated Assessment and Modeling (SIAM), senior researcher and group leader, Modeling Social Systems (2002-2012)

University of Zurich, Institute of Psychology, Department of Social Psychology, Assistant Professor, 1998 - 2002

University of Kassel, Department of Psychology and Center for Environmental Systems Research, Visiting Professor 1997 - 1998

University of Zurich, Institute of Psychology, Department of Research Methods, Research Assistant 1992 - 1997

SUPERVISED DISSERTATIONS

Max Friedrich (2016). Combining environmental microbiology and health psychology to promote effective handwashing. Referent: Prof. Dr. Andreas Kappler; Koreferent: Prof. Dr. Hans-Joachim Mosler

Ina Sonogo (2016). Explaining latrine cleanliness: habitual latrine cleaning, psychosocial factors, contextual factors and general hygiene practice. Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Urte Scholz.

Elisabeth Seimetz (2015). Behaviour, Cognitions, and the Environment: The Influence of Contextual Factors and Social-Cognitive Determinants on Handwashing Practices in Infrastructure-Restricted Settings. Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Urte Scholz.

Nadja Contzen (2014). Handwashing: Population-tailored promotion and the problem of self-reporting. Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Urte Scholz.

Innocent Kamara Tumwebaze (2014). Increasing cleaning behavior of shared toilet users in Kampala's urban slums, Uganda. Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Klaus Jonas.

Inauen, Jennifer (2012). Behavior change interventions to promote consumption of arsenic free drinking water in Bangladesh.

Huber, Alexandra (2012). Behavior change interventions to promote consumption of fluoride free drinking water in Ethiopia. Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Heinz Gutscher.

Vogel, Sören (2011). Psychological backgrounds of drinking tap water or drinking bottled water or using treatment devices. Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Heinz Gutscher.

Von Lindern, Eike (2010). Changing Mental Models to Promote Pro-Environmental Ecosystem Management – Recreational Fishermen and Their Fish-Stocking Practices in Swiss Running Waters. Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Heinz Gutscher.

Moser, Stephanie (2010). Risk of ubiquitous information and communication technologies: How individuals perceive, cause, and seek to mitigate them. Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Ruth Kaufmann-Hayoz. Koreferent: Prof. Dr. Heinz Gutscher

Kraemer, Silvie (2009). The behavior change process of SODIS adoption.

Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Heinz Gutscher

Tamas, Andrea (2009). Successful promotion of Solar Water Disinfection (SODIS)

Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Heinz Gutscher

Tobias, Robert (2007). Situative kognitive Wirkungen auf die Verhaltenswahl. Empirisch fundierte

Computersimulation der Wirkung von Gewohnheiten, Erinnerungshilfen, Vorsätzen, Selbstverpflichtungen

und situativen Normen.

Referent: Prof. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Heinz Gutscher

Grothmann, Torsten (2005). Klimawandel, Wetterextreme und private Schadensprävention - Entwicklung, Überprüfung und praktische Anwendbarkeit der Theorie privater proaktiver Wetterextrem-Vorsorge

Referent: Prof. Dr. Volker Linneweber; Koreferent: Prof. Dr. Hans-Joachim Mosler

Gehring, Katrin (2005). Landscape Needs and Notions - Preferences, expectations, leisure motivation, and the concept of landscape from a cross-cultural perspective

Referent: Prof. Dr. Hans-Joachim Mosler; Koreferenten: Dr. Marcel Hunziker; Prof. Dr. Volker Linneweber
Urban, Christoph (2004). Agentenbasierte Modellierung menschlichen Handelns, Entscheidens und Verhaltens.
Universität Passau.

Referent: Prof. Dr. Bernd Schmidt; Koreferent: PD. Dr. Hans-Joachim Mosler

Zeidenitz, Christina (2004). Outdoor-Freizeitaktivitäten – wegen oder gegen Natur und Landschaft? Universität
Zürich.

Referent: PD. Dr. Hans-Joachim Mosler; Koreferent: Dr. Marcel Hunziker (WSL).

Krömker, Dörthe (2003). Naturbilder und die Akzeptanz von Klimaschutzmassnahmen in internationaler
Perspektive. Gesamthochschule Kassel

Referent: Prof. Dr. Ernst-Dieter Lantermann; Koreferent: PD. Dr. Hans-Joachim Mosler

Brucks, Wernher (2003). Kollektive Nutzung natürlicher Ressourcen: Soziale und ökologische Kontexteffekte.
Universität Zürich.

Referent: PD. Dr. Hans-Joachim Mosler; Koreferent: Prof. Dr. Heinz Gutscher.

SELECTED PROJECTS

Exploring the mode of functioning of Community Led Total Sanitation (CLTS). Bill & Melinda Gates
Foundation. 2014-2018.

Development and evaluation of evidence-based behavior change interventions to foster sound WASH behaviors
in Malawi. Belgian Red Cross-Flanders. 2016 – 2018.

Behavior change on hygiene and the promotion of flood-resistant toilets in Dakar, Senegal. Oxfam America,
2013-2015.

User driven sanitation in Kampala, Uganda. Swiss Agency for Development and Cooperation, 2012-2014.

Promotion of handwashing in India, Burundi, and Zimbabwe. Swiss Agency for Development and Cooperation,
2012-2015.

Behavior change strategies on Household Water Treatment and Storage (HWTS) for the prevention of cholera in
Tchad. WHO, 2013-2015.

Effectiveness of hygiene behavior change promotion in a drought response in the Borena Zone, Ethiopia. Oxfam
America, 2012-2014.

Behavior change in water, sanitation and hygiene. GIZ, Burundi, 2013-2014.

Promotion of safe water handling. GIZ, Benin, 2013-2014.

Optimization and acceptance of fluoride mitigation options for drinking water in rural Ethiopia. SNF/SDC.
2009-2012

Analysis of acceptance and use of arsenic mitigation options and evaluation of successful promotion strategies in
Bangladesh. Eawag. 2009-2012

Factors determining the effectiveness of Oxfam's public health promotion approach to the earthquake and
cholera outbreak across 4 departments of Haiti. Oxfam America. 2010-2011

Design and evaluation of solid waste interventions in households of Santiago de Cuba, Cuba. Swiss Agency for
Development and Cooperation, 2003-2007.

Assessing the drivers of households' willingness-to-pay-for-improvement of fecal sludge management in
Ouahigouya, Burkina Faso. Swiss Agency for Development and Cooperation, 2003-2006

Solar disinfection as an appropriate Household Water Treatment and Storage (HWTS) intervention against
childhood diarrhoeal disease in developing countries or emergency situations. (SODISWATER) EU-FP6-
2004-INCO-Dev. 2006-2009

Combined Project on Multi-User Solar Hybrid Grids. EU Research Programme: 'Energy, environment and
sustainable development. 2000-2004

PUBLICATIONS

Articles in peer-reviewed journals

- Friedrich, M.N.D.; Binkert, M.E.; Mosler, H.J. (2017) Contextual and psychosocial determinants of effective handwashing technique: recommendations for interventions from a case study in Harare, Zimbabwe, *The American Journal of Tropical Medicine and Hygiene*, 96(2), 430-436.
- Lilje, J.; Mosler, H.J. (2017) Socio-psychological determinants for safe drinking water consumption behaviors: a multi-country review, *Journal of Water, Sanitation and Hygiene for Development*, 7(1), 13-24.
- Gamma, A.E.; Slekiene, J.; Von Medeazza, G.; Asplund, F.; Cardoso, P.; Mosler, H.-J. (2017) Contextual and psychosocial factors predicting Ebola prevention behaviours using the RANAS approach to behaviour change in Guinea-Bissau, *BMC Public Health*, 17(1), 446 (12 pp.).
- Sonego, I.L.; Mosler, H.J. (2016) Spot-checks to measure general hygiene practice, *International Journal of Environmental Health Research*, 26(5-6), 1-18.
- Lilje, J.; Mosler, H.J. (2016) Continuation of health behaviors: psychosocial factors sustaining drinking water chlorination in a longitudinal study from Chad, *Sustainability*, 8(11), 1149 (20 pp.).
- Friedrich, M.N.D.; Julian, T.R.; Kappeler, A.; Nhwatiwa, T.; Mosler, H.J. (2016) Handwashing, but how? Microbial effectiveness of existing handwashing practices in high-density suburbs of Harare, Zimbabwe, *American Journal of Infection Control*, 44, 6 pp
- Seimetz, E.; Kumar, S.; Mosler, H.J. (2016) Effects of an awareness raising campaign on intention and behavioural determinants for handwashing, *Health Education Research*, 31(2), 109-120,
- Seimetz, E.; Boyayo, A.M.; Mosler, H.J. (2016) The Influence of Contextual and Psychosocial Factors on Handwashing, *The American Journal of Tropical Medicine and Hygiene*, 21 pp, doi:10.4269/ajtmh.15-0657,
- Tumwebaze, I. K.; Mosler, H.J. (2015) Effectiveness of group discussions and commitment in improving cleaning behaviour of shared sanitation users in Kampala, Uganda slums, *Social Science and Medicine*, 147, 72-79
- Contzen, N.; Mosler, H.J. (2015) Identifying the psychological determinants of handwashing: Results from two cross-sectional questionnaire studies in Haiti and Ethiopia, *American Journal of Infection Control*, 43 (8), 826-832
- Lilje, J.; Kessely, H.; Mosler, H.J. (2015) Factors determining water treatment behavior for the prevention of cholera in Chad, *American Journal of Tropical Medicine and Hygiene*, 93 (1), 57-65
- Stocker, A.; Mosler, H.J. (2015) Contextual and sociopsychological factors in predicting habitual cleaning of water storage containers in rural Benin, *Water Resources Research*, 51 (4), 2000-2008
- Contzen, N.; Meili, I.H.; Mosler, H.J. (2015) Changing handwashing behaviour in southern Ethiopia: A longitudinal study on infrastructural and commitment interventions, *Social Science and Medicine*, 124, 103-114
- Tumwebaze, I.K., Mosler, H.-J. (2014). Shared toilet users' collective cleaning and determinant factors in Kampala slums, Uganda. *BMC Public Health*, 14:1260 doi:10.1186/1471-2458-14-1260
- Tilley, E., Strande, L., Lüthi, C., Mosler, H.-J., Udert, K.M., Gebauer, H., Hering, J.G. (2014). Looking beyond technology: An integrated approach to water, sanitation and hygiene in low income countries. *Environmental Science and Technology*, 48, (17), 9965-9970.
- Johnston, R., Hug, S.J., Inauen, J., Khan, N.I., Mosler, H.-J., Yang, H. (2014). Enhancing arsenic mitigation in Bangladesh: Findings from institutional, psychological, and technical investigations. *Science of the Total Environment*, 488-489, (1), 477-483.
- Von Lindern, E.; Mosler, H.J. (2014) Insights into fisheries management practices: Using the theory of planned behavior to explain fish stocking among a sample of Swiss anglers, *PLoS One*, 9 (12), e115360 (20 pp)
- Sonego, I. L., Mosler, H.-J. (2014). Why are some latrines cleaner than others? Determining the factors of habitual cleaning behaviour and latrine cleanliness in rural Burundi. *Journal of water, sanitation, and hygiene for development*. 4(2), 257-267.
- Tumwebaze, I. K., Mosler, H.-J. (2014). Why clean the toilet if others don't? Using a social dilemma approach to understand users of shared toilets' collective cleaning behaviour in urban slums: a review. *Journal of Water, Sanitation and Hygiene for Development*, 4(3), 359-370
- Tumwebaze, I., Niwagaba, C., Günther, I., Mosler, H.-J. (2014). Determinants of households' cleaning intention for shared toilets: case of 50 slums in Kampala, Uganda. *Habitat International*, 41, 108-113
- Huber, A. C., Tobias, R., & Mosler, H.-J. (2014). Evidence-based tailoring of behavior-change campaigns: increasing fluoride-free water consumption in rural Ethiopia with persuasion. *Applied Psychology. Health and Well-Being*, 6(1), 96-118. doi:10.1111/aphw.12018
- Mosler, H.-J., Günther, I., Johnston, R. and Werner, J. (2014). Improving and monitoring the health impact of water, sanitation and hygiene interventions in developing countries. *ESS Working Paper 2014-02*.

- Inauen, J., & Mosler, H.-J. (2013). Developing and testing theory-based and evidence-based interventions to promote switching to arsenic-safe wells in Bangladesh. *Journal of Health Psychology*, 19 (12), 1483-1498 doi:10.1177/1359105313493811
- Contzen, N., & Mosler, H.-J. (2013). Impact of different promotional channels on handwashing behaviour in an emergency context: Haiti post-earthquake public health promotions and cholera response. *Journal of Public Health*, 21(6), 559–573. doi:10.1007/s10389-013-0577-4
- Tamas, A., Meyer, J., Mosler, H.J. (2013) Predictors of treated and untreated water consumption in rural Bolivia, *Journal of Applied Social Psychology*, 43 (7), 1394-1407
- Inauen, J., Tobias, R., & Mosler, H.-J. (2013). The role of commitment strength in enhancing safe water consumption: Mediation analysis of a cluster-randomized trial. *British Journal of Health Psychology*, 19 (4), 701-719 doi:10.1111/bjhp.12068
- Sonego, I.L., Huber, A.C., Mosler, H.-J. (2013). Does the Implementation of Hardware Need Software? A Longitudinal Study on Fluoride-Removal Filter Use in Ethiopia. *Environmental Science & Technology*, 47, 12661–12668.
- Inauen, J., Tobias, R., Mosler, H.-J. (2013). Predicting water consumption habits for seven arsenic-safe water options in Bangladesh. *BMC Public Health* 2013, 13:417.
- Huber, A.C., Mosler, H.-J. (2013). Determining the differential preferences of users of two fluoride-free water options in rural Ethiopia. *Journal of Public Health* 21, 183–192.
- Inauen, J., Hossain, M.M., Johnston R.B., Mosler, H.-J. (2013). Acceptance and Use of Eight Arsenic-Safe Drinking Water Options in Bangladesh. *PLoS ONE* 8(1).
- Mosler, H.-J., Kraemer, S.M., Johnston, R.B. (2013). Achieving long-term use of solar water disinfection in Zimbabwe. *Public Health*, 127, (1), 92-98.
- Kamara Tumwebazea, I., Garimoi Orach, Ch., Niwagaba, Ch., Luthi, Ch., Mosler, H.-J. (2012). Sanitation facilities in Kampala slums, Uganda: users' satisfaction and determinant factors. *International Journal of Environmental Health Research* 2012, 1–14, iFirst article
- Günter, I., Niwagaba, B.C., Lüthi, Ch., Horst, A., Mosler, H.-J., Tumwebaze, K.I. (2012). When is shared sanitation improved sanitation? Research for policy 2.
- McGuigan, K.G., Conroy, R.M., Mosler, H.-J., du Preez, M., Ubomba-Jaswa, E., Fernandez-Ibañez, P. (2012). Solar water disinfection (SODIS): A review from bench-top to roof-top. *Journal of Hazardous Materials* 235–236, 29–46.
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- Mosler, H.J., (2012). A systematic approach to behavior change interventions for the water and sanitation sector in developing countries: a conceptual model, a review, and a guideline. *International Journal of Environmental Health Research*, 1-19.
- Kraemer, S. M. & Mosler, H.-J. (2012). Effectiveness and Effects of Promotion Strategies for Behaviour Change: Solar Water Disinfection in Zimbabwe. *Applied Psychology: An International Review*, 61 (3), 392–414.
- Mosler, H.-J., Kraemer, S. (2012). Which psychological factors change when habitual water treatment practices alter? *Journal of Public Health* Vol. 20, No. 1, 71-79.
- Kraemer, S. M., & Mosler, H. -J. (2011). Factors from the transtheoretical model differentiating between solar water disinfection (SODIS) user groups. *Journal of Health Psychology*, 16(1), 126-136.
- Brucks, W. M., & Mosler, H. -J. (2011). Information preferences and corresponding consumption behavior in common pool resource management. *Social Psychology*, 42(4), 261-270.
- Huber, A. C., Bhend, S., & Mosler, H. -J. (2011). Determinants of exclusive consumption of fluoride-free water: A cross-sectional household study in rural Ethiopia. *Journal of Public Health*, 20, 269–278.
- Moser, S., Bruppacher, S. E., & Mosler, H. -J. (2011). How people perceive and will cope with risks from the diffusion of ubiquitous information and communication technologies. *Risk Analysis*, 31(5), 832-846.
- Tamas, A., & Mosler, H. -J. (2011). Why do people stop treating contaminated drinking water with solar water disinfection (SODIS)? *Health Education and Behavior*, 38(4), 357-366.
- Bluemling, B., Yang, H., & Mosler, H.-J. (2010). Adoption of agricultural water conservation practices – a question of individual or collective behaviour? *The case of the North China Plain. Outlook on Agriculture*, 39(1), 7–16.
- Bluemling, B., Pahl-Wostl, C., Yang, H., & Mosler, H.-J. (2010). Implications of stakeholder constellations for the implementation of irrigation rules at jointly used wells—cases from the North China Plain, China. *Society & Natural Resources*, 23(6), 557–572.

- Mosler, H.-J., Blöchliger, O. R., & Inauen, J. (2010). Personal, social, and situational factors influencing the consumption of drinking water from arsenic-safe deep tubewells in Bangladesh. *Journal of Environmental Management*, 91, 1316–1323.
- Rufener, S., Maeusezahl, D., Mosler, H.-J., and Weingartner, R. (2010). Drinking water quality between source and point-of-consumption – drinking cups as a high potential recontamination risk: A field study in Bolivia. *Journal of Health, Population and Nutrition*, 28 (1), 34-41.
- Kraemer, S.M. and Mosler, H.-J. (2010). Persuasion factors influencing the decision to use sustainable household water treatment. *International Journal of Environmental Health Research*, 20: 1, 61-79.
- Zhou, Y., Yang, H., Mosler, H.-J. & Abbaspour, K.C. (2010). Factors affecting farmers' decisions on fertilizer use: A case study for the Chaobai watershed in Northern China. *Consilience: The Journal of Sustainable Development*, 3, 80–102.
- Tobias, R., Bruegger, A. & Mosler, H.-J. (2009). Developing strategies for waste reduction by means of tailored interventions in Santiago de Cuba. *Environment & Behavior*, 41, 836 - 865.
- Tamas, A., Tobias, R. & Mosler, H.-J. (2009). Promotion of Solar Water Disinfection: Comparing the effectiveness of different strategies in a longitudinal field study in Bolivia. *Health Communication* 24(8), 711-722.
- Zhou, Y., Zhang, Y., Abbaspour, K.C., Mosler, H.-J. & Yang, H. (2009). Economic impacts on farm households due to water reallocation in China's Chaobai watershed. *Agric. Water Management*, 96, 5, 883-891.
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- Mosler, H.-J., Tamas, A., Tobias, R. Caballero Rodríguez, T., & Guzmán Miranda, O. (2008). Deriving interventions on the basis of factors influencing behavioral intentions for waste recycling, composting, and reuse in Cuba. *Environment & Behavior*, 40(4),522-544.
- Mosler, H.-J., Tobias, R., & Wuerzebesser, C. (2008). Developing dissemination and intervention strategies for a technical innovation. *International Journal of Psychology*, 43 (3–4): 46–46.
- Heri, S. & Mosler, H.-J. (2008). Factors Affecting the Diffusion of Solar Water Disinfection: A Field Study in Bolivia. *Health Education & Behavior*, 35(4), 541-560.
- Moser, S. & Mosler, H.-J. (2008). Differences in influence patterns between groups predicting the adoption of a solar disinfection technology for drinking water in Bolivia. *Social Science & Medicine*, 67, 497-504.
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- Zeidenitz, C., Mosler, H.J. & Hunziker, M. (2007). Outdoor recreation: from analyzing motivations to furthering ecologically responsible behavior. *Forrest, Snow & Landscape Research* 81, 175-190.
- Mosler, H.-J., & Tobias, R. (2007). Umweltpsychologische Interventionsformen neu gedacht. *Umweltpsychologie*, 11(1), 35-54.
- Medilanski, E., Chuan, L., Mosler, H.-J., Schertenleib, R., & Larsen, T. A. (2007). Identifying the institutional decision process to introduce decentralized sanitation in the city of Kunming (China). *Environmental Management*, 39(5), 648-662.
- Jenny, A., Hechavarria, F., & Mosler, H.-J. (2007). Psychological factors determining individual compliance with rules for common pool resource management: The case of a Cuban community sharing a solar energy system. *Human Ecology*, 35(2), 239-250.
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- Mosler, H.-J., Drescher, S., Zurbrugg, Ch., Caballero Rodríguez, T. & Guzmán Miranda, O. (2006). Formulating Waste Management Strategies Based on Waste Management Practices of Households in Santiago de Cuba. *Habitat International*, 30(4), 849-862.
- Mosler, H.-J. (2006). Better Be Convincing or Better Be Stylish? a Theory Based Multi-Agent Simulation to Explain Minority Influence in Groups Via Arguments or Via Peripheral Cues. *Journal of Artificial Societies and Social Simulation*, 9 (3) <<http://jasss.soc.surrey.ac.uk/9/3/4.html>>
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- Jenny, A., Díaz López, J. R. & Mosler, H.-J.(2006). Household energy use patterns and social organization for optimal energy management in a multi-user solar energy system. *Progress in Photovoltaics*, 14 (4), 353-362.

- Hostmann M., Bernauer T., Mosler H.-J., Reichert P. and Truffer B. (2005). Multi-Attribute Value Theory as a Framework for Conflict Resolution in River Rehabilitation. *Journal of Multi-Criteria Decision Analysis*. 13; 91-102.
- Caballero Rodríguez, T. & Guzmán Miranda, O. & Mosler, H.-J. (2005). Diagnóstico de los comportamientos hacia los residuos sólidos en la población santiaguera. *Revista Santiago*, enero- abril, p. 33 - 47.
- Caballero Rodríguez, T. & Guzmán Miranda, O. & Mosler, H.-J. (2005). Fundamentos ecológicos y socio psicológicos de los comportamientos ante los residuos sólidos. *Revista Santiago*, septiembre- diciembre, p. 67 - 82.
- Mosler, H.-J. (2004). Modelling social behavior with a socio psychological simulation approach. *Web Intelligence and Agent Systems*, 2/4, 1-16.
- Jenny, A., Mosler, H.-J. & Diaz, R. (2004). Towards Understanding Consumption in Multi-User Solar Energy Systems: The Cases of Villages in Argentina and Cuba. *Progress in Photovoltaics*, 559-568.
- Mosler, H.-J. & Gutscher, H. (2004). Diffusion von Energiesparverhalten durch Kombination von instruierter Selbstverbreitung mit Interventionsinstrumenten. *Umweltpsychologie*, 8/1, 50-65.
- Ulli-Beer, S. & Mosler, H.-J. (2003). Erfahrungen mit Lokalen Agenden 21 in Schweizer Gemeinden. *GAIA*, 1/03, 4-28.
- Mosler, H.-J. & Brucks, W. (2003). Integrating resource dilemma findings in a general dynamic model of cooperative behavior. *European Journal of Social Psychology*, 33, 119-1133 .
- Mosler, H.-J., Schwarz, K., Ammann, F. & Gutscher, H. (2001). Computer simulation as a method of further developing a theory: Simulating the Elaboration Likelihood Model (ELM). *Personality and Social Psychology Review*, 5(3) , 201-215.
- Mosler, H.-J., Gutscher, H. & Artho, J. (2001). Wie können viele Personen für eine kommunale Umweltaktion gewonnen werden? *Umweltpsychologie*, 5 (2), 122-140.
- Mosler, H.-J. & Tobias, R. (2000). Die Organisation kollektiver Aktionen durch Beeinflussung der individuellen Teilnahmeentscheidung. Eine Simulationsstudie. *Kölner Zeitschrift für Soziologie und Sozialpsychologie*, 52(2), 264-290.
- Mosler, H.-J. (1999). Entstehung und Funktion von Solidarität bei gemeinsamen Interessen. *Ethik und Sozialwissenschaften*, 10, 223-224.
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- Mosler, H.-J. & Gutscher, H. (1998). Umweltpsychologische Interventionsformen für die Praxis. *Umweltpsychologie*, 2, 64-79.
- Mosler, H.-J. & Gutscher, H. (1996). Kooperation durch Selbstverpflichtung im Allmende-Dilemma. *Kölner Zeitschrift für Soziologie und Sozialpsychologie. Sonderheft Umweltsoziologie*, 36, 308-323.
- Mosler, H.-J. (1995). Psychological foundation of interventions to protect bryophytes. *Proceedings of the Symposium "Conservation of Bryophytes in Europe - Means and Measures"*, Zürich. *Cryptogamica helvetica*, 18, 159-167.
- Mosler, H.-J. (1994). Eine Strategie zur selbsttätigen Verbreitung von umweltgerechtem Handeln. *Zeitschrift für Umweltpolitik & Umweltrecht*, 2, 241-255.
- Mosler, H.-J. (1993). Self-dissemination of environmentally responsible behavior: The influence of trust in a commons dilemma game. *Journal of Environmental Psychology*, 13, 111-123.
- Mosler, H.-J. (1985). Making the decision to continue the fight or to flee. An analysis of contests between male *Haplochromis burtoni* (Pisces). *Behaviour* 92, 1-2, 129-145.

Books

- Mosler, H.-J. (2000). *Computersimulation sozialpsychologischer Theorien. Studien zur Veränderung von Umwelteinstellung und Umweltverhalten*. Weinheim: Psychologie Verlags Union.
- Mosler, H.-J. (1992). *Bedürfnisse und Wohlbefinden*. Frankfurt: Deutsches Institut für Internationale Pädagogische Forschung.
- Mosler, H.-J. (1990). *Selbstorganisation von umweltgerechtem Handeln: Der Einfluss von Vertrauensbildung auf die Ressourcennutzung in einem Umweltspiel*. Dissertation. Zürich: Zentralstelle der Studentenschaft.

Book Chapters

- Mosler, H.-J. & Kraemer, S. (2011). Environmental Issues in Developing Countries. In: Steg, L., van den Berg, A. & DeGroot, J. (eds.). *Environmental Psychology*. Chichester: Wiley, chapter 27.
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